

MLS Area CLS

Listings	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
Single Family Sales	121	92	+31.5%	722	624	+15.7%
Condo/TH Sales	13	14	-7.1%	85	84	+1.2%
Total Sales	134	106	+26.4%	807	708	+14.0%
New Homes Only	1	3	-66.7%	18	11	+63.6%
Resale Only	133	103	+29.1%	789	697	+13.2%
Sales Volume	\$74,262,331	\$40,908,280	+81.5%	\$448,482,224	\$267,876,336	+67.4%
New Listings	99	90	+10.0%	972	839	+15.9%
Pending	5	120	-95.8%	14	771	-98.2%
Withdrawn	11	1	+1000.0%	37	37	--
Expired	1	4	-75.0%	6	13	-53.8%
Months of Inventory	0.5	0.7	-19.8%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$521,286	\$384,445	+35.6%	\$498,525	\$377,782	+32.0%
List Price/SqFt	\$234	\$171	+37.0%	\$214	\$167	+28.5%
Sold Price	\$554,197	\$385,927	+43.6%	\$555,740	\$378,356	+46.9%
Sold Price/SqFt	\$249	\$172	+44.8%	\$239	\$167	+42.8%
Sold Price / Orig LP	105.7%	100.0%	+5.7%	111.7%	99.6%	+12.1%
Days on Market	9	18	-48.1%	8	22	-61.8%

Median	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$492,500	\$369,950	+33.1%	\$475,000	\$351,413	+35.2%
List Price/SqFt	\$235	\$168	+39.6%	\$211	\$165	+28.4%
Sold Price	\$515,000	\$372,250	+38.3%	\$526,000	\$356,500	+47.5%
Sold Price/SqFt	\$246	\$169	+46.0%	\$238	\$166	+43.5%
Sold Price / Orig LP	105.0%	100.0%	+5.0%	111.0%	100.0%	+11.0%
Days on Market	6	6	--	5	6	-16.7%

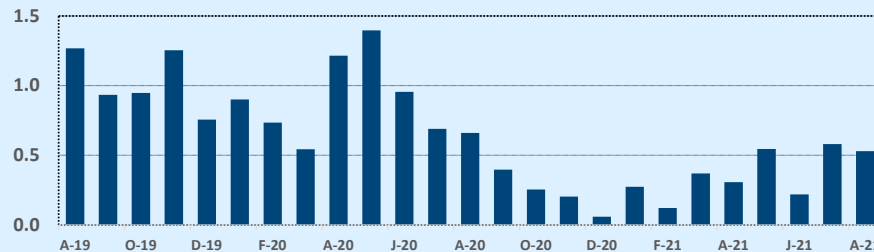
Residential Statistics

Independence Title

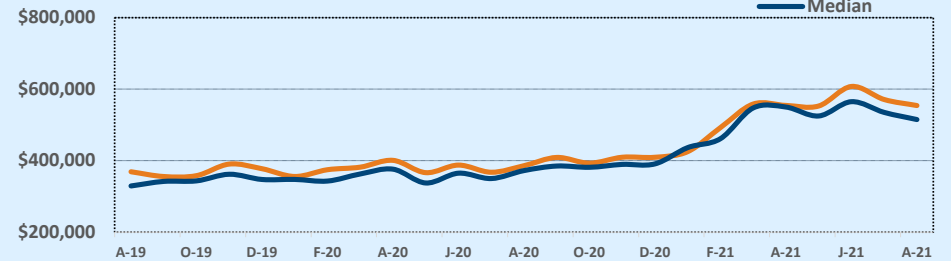
August 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	--	--
\$150,000- \$199,999	--	--	--	1	2	5
\$200,000- \$249,999	--	1	32	6	4	13
\$250,000- \$299,999	1	1	5	20	13	5
\$300,000- \$349,999	7	7	7	76	34	5
\$350,000- \$399,999	9	11	7	128	60	10
\$400,000- \$449,999	10	19	13	143	117	13
\$450,000- \$499,999	20	17	8	165	105	11
\$500,000- \$549,999	9	21	10	97	110	7
\$550,000- \$599,999	13	21	9	102	100	7
\$600,000- \$699,999	14	15	9	125	125	7
\$700,000- \$799,999	1	6	9	43	62	5
\$800,000- \$899,999	9	6	5	31	31	5
\$900,000- \$999,999	5	4	14	24	25	8
\$1M - \$1.99M	1	5	8	10	19	5
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	99	134	9	972	807	8

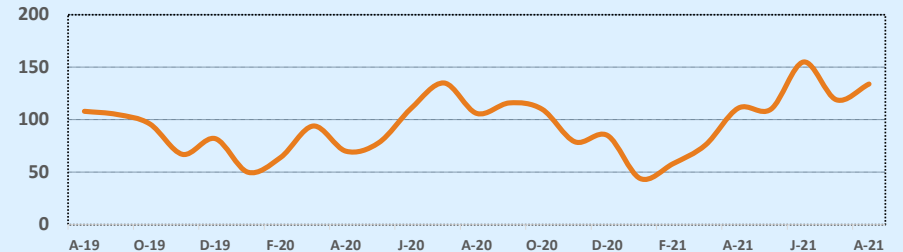
Months of Inventory - Last Two Years



Average & Median Sales Price - Last Two Years



Number of Sales - Last Two Years



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